

KEY PERFORMANCE INDICATORS

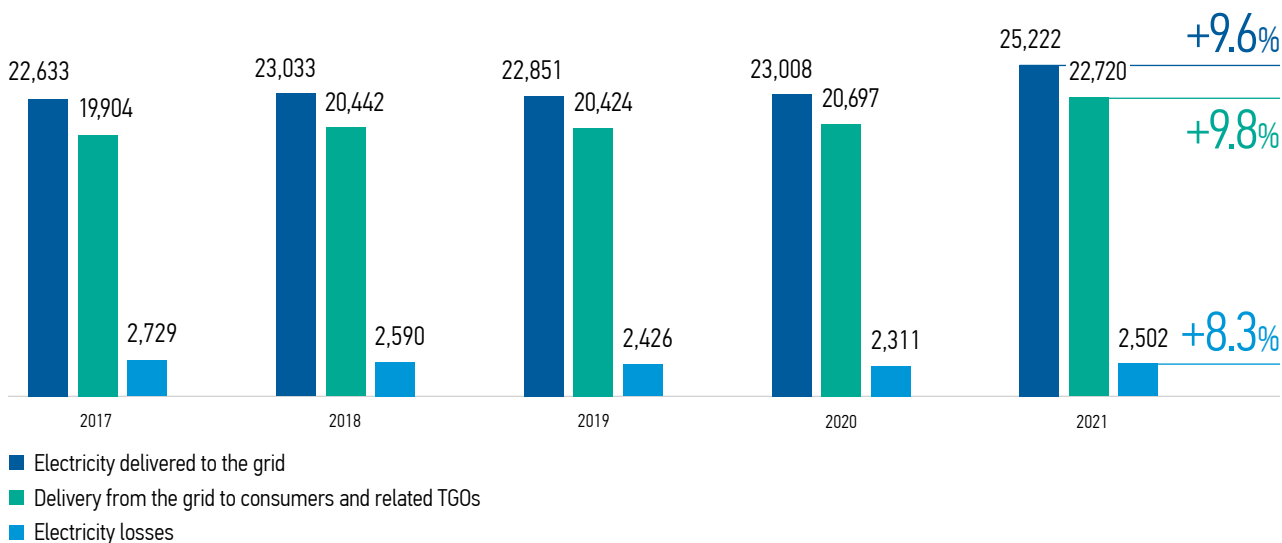
Indicator	2017	2018	2019	2020	2021	Δ 2021/2020 (%)
Financial indicators¹						
Revenue (RUB mn)	42,253.0	46,401.1	51,003.7	49,369.6	57,669.7	16.8
Production cost ² (RUB mn)	38,369.0	41,616.9	43,936.1	46,975.3	50,054.5	6.6
Net profit (loss) (RUB mn)	525.3	151.2	2,503.7	-1,501.3	1,711.8	—
Return on equity (%)	1.48	0.43	6.72	-3.86	4.39	—
Return on assets (%)	1.68	1.73	4.63	-1.80	3.44	—
Cash at the end of the year (RUB mn)	1,667.7	2,194.5	1,699.6	718.0	1,964.7	Increase by a factor of 2.74
Long-term loans and borrowings at the end of the year (RUB mn)	22,617.8	13,283.2	19,432.9	17,882.9	16,036.3	-10.3
Short-term loans and borrowings at the end of the year (RUB mn)	91.0	11,395.3	3,652.6	5,553.9	4,834.2	-13.0
Amount of dividends accrued in the reporting year based on the previous year results (RUB mn)	535.1	321.6	143.6	636.9	0	-100.0
Assimilation of capital investments (RUB mn)	6,700	7,727	6,769	4,658	5,871	26.0
Operating indicators						
Average power outage duration, per point of delivery (I_{SAIDP} ; h)	1.6543	1.1138	1.0887	0.8870	4.0939	Increase by a factor of 4.62
System average interruption frequency, per point of delivery (I_{SAIFI})	0.9410	0.5012	0.4675	0.4592	1.2873	Increase by a factor of 2.8
Total length of overhead and cable power lines (by circuit; km)	91,106	91,000.94	91,645.93	92,226.11	93,067.0	0.9

¹ The following data were used to calculate the indicators:
for 2019 — Balance Sheet for 2020 ("As at 31 December 2019" column), Profit and Loss Statement for January – December 2020 ("In 2019" column);
for 2020 — Balance Sheet for 2021 ("As at 31 December 2020" column), Profit and Loss Statement for January – December 2021 ("In 2020" column);
for 2021 — Balance Sheet for 2021 ("As at 31 December 2021" column), Profit and Loss Statement for January – December 2021 ("In 2021" column).

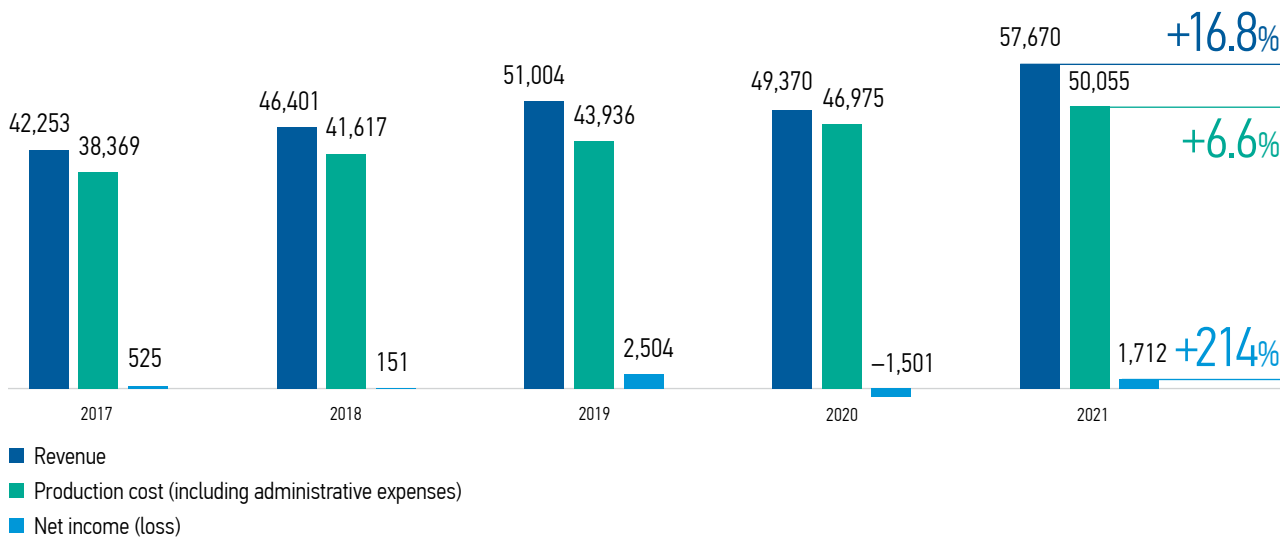
² Including administrative costs.

Indicator	2017	2018	2019	2020	2021	Δ 2021/2020 (%)
Installed capacity of 35–220 kV (MVA) substations	9,696.63	9,937.1	10,514.97	11,471.07	11,561.03	0.8
Installed capacity of substations in the 10–6/0.4 kV (MVA) distribution grid	4,805.905	4,896.04	4,981.68	5,073.26	5,640.37	11.2
Electricity delivery to the Company's grid (mn kWh)	22,633.2	23,032.5	22,850.7	23,008.0	25,221.7	9.6
Electricity transmission services provided (mn kWh)	18,204.1	18,766.5	18,874.2	19,108.1	21,004.5	9.9
Electric losses (mn kWh)	2,729.0	2,590.1	2,426.4	2,310.8	2,502.1	8.3
Connected consumer capacity (MW)	684	723	797	650	788	21.2
Actual average headcount (people)	8,494	8,611	8,644	8,959	8,876	–0.9
Staff breakdown by education						
Higher vocational education (%)	47.3	48.4	48.7	49.4	51.5	2.1
Secondary and basic vocational education (%)	39.2	36.5	35.7	36.7	34.4	–2.3
General secondary education (%)	13.5	15.1	15.6	13.9	14.1	0.2

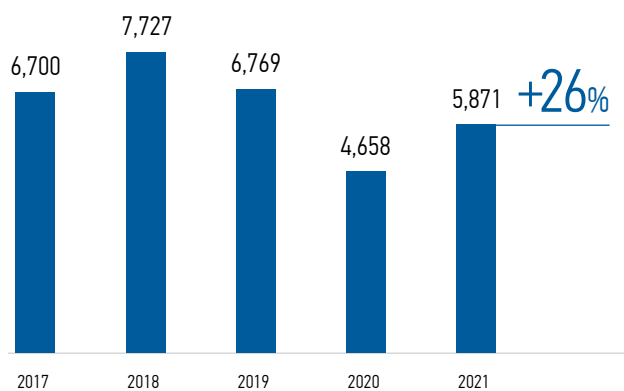
ELECTRICITY DELIVERED TO THE GRID FROM ROSSETI KUBAN AND ELECTRICITY TRANSMISSION LOSSES (MN KWH)



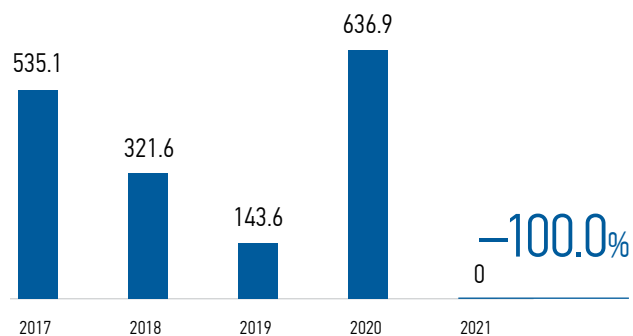
CHANGES IN ROSSETI KUBAN'S KEY ECONOMIC INDICATORS (RUB MN)



CAPITAL INVESTMENTS ASSIMILATED BY THE COMPANY IN 2017–2021
(RUB MN, EXCL.VAT)



AMOUNT OF DIVIDENDS ACCRUED AND PAID IN 2017–2021 BASED ON THE PREVIOUS YEAR RESULTS
(RUB MN)



NUMBER OF DISTURBANCES (EMERGENCIES) IN THE 110 KV AND ABOVE POWER GRID

